

SUNBURY URBAN FARM

Financial Projections

DESCRIPTION	Year 2017				Enrichment	Farm	Rentals	Classes	Total	Enrichment	Farm	Rentals	Classes	Total					
	Enrichment	Farm	Rentals	Classes											Enrichment	Farm	Rentals	Classes	Total
	3 Camps: 15 kids Per, \$175 / week + Year round events: 25 kids (\$10x12)		1 weekend a month, 3 weekly rentals	2 per month	July-Dec					8 Weeks, 50 kids, \$250 per week		2 weekends a month, 3 weekly rentals	1 per week		8 Weeks, 60 kids, \$275 per week		3 weekends a month, 4 weekly rentals	2per week	
Personnel																			
Salary	\$9,400			\$500	\$18,900					\$45,200	\$7,500		\$7,000	\$99,700	\$54,500	\$10,000	\$0	\$10,760	\$75,260
Farm Manager					\$0	\$8,000	\$7,500		\$5,000	\$20,500	\$8,000	\$10,000		\$23,000	\$8,000	\$10,000		\$5,000	\$23,000
Enrichment Manager	\$9,000				\$9,000	\$30,000				\$30,000	\$31,500			\$31,500					\$31,500
Seasonal Camp Staff	\$400				\$400	\$7,200				\$7,200	\$15,000			\$15,000					\$15,000
Class Instructors				\$500	\$500			\$2,000		\$2,000				\$2,000				\$5,760	\$5,760
Director					\$9,000					\$40,000	\$0	\$0	\$0	\$42,000	\$0	\$0	\$0		\$42,000
Payroll Taxes and Benefits	\$940				\$940	\$8,136	\$1,350	\$1,260		\$10,746	\$9,810	\$1,800		\$11,610	\$9,810	\$1,800			\$11,610
Payroll Service						\$2,870	\$476			\$3,346	\$3,460	\$635		\$4,095	\$3,460	\$635			\$4,095
Supplies																			
Program Supplies	\$100			\$500	\$600	\$1,000	\$500	\$1,600		\$3,100	\$1,000	\$500	\$3,200	\$4,700	\$1,000	\$500		\$3,200	\$4,700
Office supplies	\$100		\$50	\$50	\$200	\$50	\$50	\$50		\$200	\$50	\$50	\$50	\$200	\$50	\$50	\$50	\$50	\$200
					\$0					\$0				\$0					\$0
Marketing and Printing	\$50			\$50	\$100	\$200	\$100	\$100		\$500	\$200	\$100	\$100	\$500	\$200	\$100	\$100	\$100	\$500
Staff Training																			
First Aid/CPR					\$0	\$50				\$50	\$50	\$25		\$75	\$50	\$25			\$75
Background Checks	\$100				\$100	\$100				\$100	\$100	\$30		\$130	\$100	\$30			\$130
Facilities																			
Mortgage					\$43,500					\$48,000				\$48,000					\$48,000
Taxes																			
Interest																			
Utilities					\$5,400					\$9,806				\$10,206					\$10,206
Septic					\$400					\$400				\$400					\$400
Well					\$400					\$400				\$400					\$400
Electric					\$1,200					\$2,400				\$2,400					\$2,400
Garbage					\$500					\$1,000				\$1,000					\$1,000
Natural Gas					\$1,000					\$2,365				\$2,365					\$2,365
Phone/Internet					\$400					\$887				\$887					\$887
Snow Removal					\$1,500					\$3,154				\$3,154					\$3,154
Maintenance/repair	\$623	\$2,500	\$66	\$162	\$3,352	\$623	\$62	\$66	\$162	\$3,548	\$623	\$62	\$66	\$162	\$623	\$62	\$66	\$162	\$914
Equipment	\$300	\$2,500	\$175	\$428	\$3,403	\$1,645	\$164	\$175	\$428	\$2,412	\$1,645	\$164	\$175	\$428	\$1,645	\$164	\$175	\$428	\$2,412
Furniture	\$100		\$185	\$450	\$735	\$1,731		\$185	\$450	\$2,366	\$1,731		\$185	\$450	\$1,731		\$185	\$450	\$2,366
Insurance																			
Liability					\$2,175					\$4,350				\$4,350					\$4,350
Total	\$11,713	\$5,000	\$477	\$2,140	\$79,404	\$61,605	\$10,203	\$577	\$11,050	\$83,434	\$73,169	\$13,367	\$577	\$15,150	\$102,262	\$73,169	\$13,367	\$577	\$15,150
10%-15% cost overrun						\$8,009	\$1,326	\$75	\$1,436	\$10,846	\$10,975	\$2,005	\$86	\$2,272	\$15,339	\$10,975	\$2,005	\$86	\$2,272
TOTAL EXPENSES	\$11,713	\$5,000	\$477	\$2,140	\$79,404	\$69,613	\$11,529	\$651	\$12,486	\$94,280	\$84,145	\$15,372	\$663	\$17,422	\$117,601	\$84,145	\$15,372	\$663	\$17,422
INCOME																			
Tuition/Fees	\$15,000			\$500	\$15,500	\$115,000	\$6,000		\$31,200	\$152,200	\$132,000	\$15,000	\$31,200	\$178,200	\$132,000	\$15,000		\$31,200	\$178,200
Fundraising (anticipated*)	\$1200*	\$5,000			\$6,200	\$1,000	\$5,000		\$2,000	\$8,000		\$2,000		\$2,000		\$2,000			\$2,000
Other Income					\$0		\$4,500			\$4,500		\$7,000		\$7,000		\$7,000			\$7,000
Rental			\$59,300		\$59,300			\$88,000		\$88,000			\$90,000	\$90,000					\$90,000
TOTAL INCOME	\$16,200	\$5,000	\$59,300	\$500	\$81,000	\$116,000	\$15,500	\$88,000	\$33,200	\$252,700	\$132,000	\$24,000	\$90,000	\$277,200	\$132,000	\$24,000	\$90,000	\$31,200	\$277,200
NET INCOME	\$4,487	\$0	\$58,823	-\$1,640	\$1,596	\$46,387	\$3,971	\$87,349	\$20,714	\$158,420	\$47,855	\$8,628	\$89,337	\$159,599	\$47,855	\$8,628	\$89,337	\$13,778	\$159,599